

A G E N D A



Recommendation for Council Action (Purchasing)

Austin City Council	Item ID:	7777	Agenda Number	91.
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Meeting Date:	July 28, 2011
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Department:	Purchasing
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Subject

Authorize award and execution of a 36-month requirements supply contract with BEAUDRY MOTORS, INC. dba KAWASAKI POLICE AUTHORITY SALES, Hayden, ID, or one of the other qualified bidders for IFB-BV SAP0124, for the purchase of police motorcycles in an amount not to exceed \$713,126 with three 12-month extension options in an estimated amount not to exceed \$273,393 for the first extension option, \$334,906 for the second extension option, and \$351,652 for the third extension option, for a total estimated contract amount not to exceed \$1,673,077.

Amount and Source of Funding

Funding in the amount of \$78,722 is available in the Fiscal Year 2010-2011 Vehicle Acquisition Fund. Funding for the remaining 34 months of the original contract period and extension options is contingent upon available funding in future budgets.

Fiscal Note

There is no unanticipated fiscal impact. A fiscal note is not required.

Purchasing Language:	Best-evaluated bid of two bids received.
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Prior Council Action:	
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For More Information:	Sharon Patterson, Senior Buyer, 972-4014
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Boards and Commission Action:	
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MBE / WBE:	This contract will be awarded in compliance with Chapter 2-9D of the City Code (Minority – Owned and Women-Owned Business Enterprise Procurement Program). No subcontracting opportunities were identified; therefore, no goals were established for this contract.
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Related Items:	
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Additional Backup Information

This contract is for the purchase of Kawasaki police motorcycles which will be assigned to the Austin Police Department (APD). The first year's purchase will be for four replacement motorcycles. APD currently has 73 motorcycles in it's fleet. Motorcycles are used by police officers to conduct traffic enforcement on high-speed roadways, school zones, and other areas throughout the city as needed. These motorcycles are also used in response to traffic hazards and accidents, and escort and traffic control services for approximately 150 events per year including VIP visits, parades, political events, football games, Mardi Gras, and the Texas Relays.

In order to determine the best value to the City, evaluation criteria included cost of the motorcycle and local economic impact.

Additional motorcycles purchased in the remaining months of the original contract period and extension options will be purchased utilizing a process that involves the Fleet Officer, affected Department Directors, and Assistant City Managers (ACMs). ACM approval will be required for all new additions to the City's fleet prior to any requests being made to the Purchasing Office.

Motorcycles purchased under this contract will have met the Fleet Officer's eligibility criteria for replacement. The Fleet Service Center Managers have inspected each vehicle to be replaced, and determined that the mileage or hours of use of each vehicle proposed for replacement cannot be increased without risking a significant increase in repair costs and loss of productivity due to down time.

This request allows for the execution of a contract with a bidder, who provides the best value to the City, that Council selects. If this bidder does not execute a contract with the City, staff will return to Council so that Council may select another best-value bidder and authorize a contract with this bidder.

MBE/WBE solicited: 0/0

MBE/WBE bid: 0/0

BID TABULATION

IFB Best-Value No. SAP0124

(1 line item)

<u>Vendor</u>	<u>Total Price</u>
Beaudry Motors, Inc. dba Kawasaki Police Authority Sales Hayden, ID	\$78,722.32
Lone Star BMW Triumph Austin, TX	\$96,812.16

A copy of the complete bid tabulation is on file in the Purchasing Office and on the City of Austin, FASD Purchasing website.

PRICE ANALYSIS

- Adequate competition.
- Fifty-four notices were sent, two bids were received. There are no known MBE/WBEs available for this commodity.
- This is the first recent purchase of Kawasaki motorcycles; therefore, there is no pricing history available

APPROVAL JUSTIFICATION

- Best-evaluated bid received.

- b. The Purchasing Office concurs with Fleet Services Division's and the Austin Police Department's recommended award.
- c. Advertised in the Austin American-Statesman and on the Internet.